

ERP Implementation

Client: Mettler Toledo

Project: ebizframe implementation at Metler Toledo

Project Description: Mettler Toledo wanted to Integrate its different business processes like Finance, Sales, Purchase and HR, and to monitor the whole business. They wanted to have a good post sales services system.

Scope of Work	Implementation of Purchase, Sales, Inventory, HR & Payroll, Fixed Asset and Finance modules of ebizframe
Technology/ Environment	<ul style="list-style-type: none"> • System Structure: Client/Server 3 tier Architecture • Database: Oracle 10G • Operating System: Windows • Middleware: Apache • Programming language: Development 2000
Project Duration	4 Months
Team Size	1 Project Manager, 1 Project Leader, 2 Implementation Engineers

Challenges

- The basic pain area was budget allocation and its mapping.
- Generating Sales Invoices for both the dispatch locations, i.e.; Mumbai and Silvasa was an area of concern.
- Other areas of concern were invoice generation considering Direct Selling Agents (DSA), monitoring marginal contribution of sales order, Cost Centre mapping, manual entry of Sales and
- Purchase orders, manual inter branch accounting, reconciliation and generation of reports as per US GAAP and Indian taxation laws .

Solutions

Sales, Purchase, Inventory, Finance, After Sales Service and HR-Payroll modules of **ebizframe** are successfully implemented at Mettler Toledo. Some of the major functionalities in use in Mettler Toledo are :

- Service invoicing for Transportation Bill
- Separate Handling of Indent Sales
- Order Forwarding and Dispatch Report (OFDR)
- Inter-branch accounting
- Bill of Entry is customized for capturing many cost and delivery details required for MIS
- TIB to know the landed cost of imported materials

- Reports to monitor the marginal contribution of each sales order
- Bank reconciliation reports
- Debtors Ageing Analysis, Trail Balance and Balance sheet reports
- Choosing fiscal year and financial year as per US GAAP and Indian Accounts
- Auto generated expense vouchers for transporters

Results

- After implementation of **ebizframe**, Mettler Toledo has been able to achieve
- Better monitoring of Marginal Cost of an order
- Speeded up Booking Process of Purchase
- Quick Sales Incentives calculation for sales executives and dealers
- Generation of advance reports like Bank Reconciliation, Debtor Ageing Analysis reports, Marginal Contribution reports
- Better monitoring of shipments
- Better monitoring the whole business